

PA CareerLink Lancaster County						
Program Year 2019	Goal	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
BUSINESS SERVICE TEAM						
New Employers on PA CareerLink®	200/yr (17/mo)	51	30	53	56	190
New Job Postings		1,959	1,867	2,114	1,395	7,335
Unique Employers w/New Posting		N/A	N/A	N/A	N/A	657
New Job Seekers on PA CareerLink®		1,736	1,222	2,854	3,540	9,352
Active Job Seekers on PA CareerLink®		N/A	N/A	N/A	N/A	46,487
Industry Recruitment Events	9/yr (1/mo)	0	3	1	4	8
Recruitment Events	120/yr (10/mo)	32	44	46	2	124
Recruitment Event Attendance		182	201	330	1	714
Employer Visits/Month	150/yr (13/mo)	92	54	102	0	248
Employer Follow Ups	150/yr (13/mo)	67	47	216	483	813
On the Job Training (OJT): Master Agreements Signed	25/yr (3/mo)	7	3	13	0	23
On the Job Training (OJT): # Addendums	20/yr (2/mo)	2	4	1	0	7
OJT: Successful Completion		3	0	2	2	7
OJT: Unsuccessful Completion Rate		0	0	1	0	1
OJT: Successful Completion Rate (Updated Quarterly)	65%	100%	N/A	67%	100%	88%
Employer Satisfaction: Semi-Annual Career Fair	95%	89%	N/A	N/A	N/A	89%
Job Seeker Attendance for Semi-Annual Career Fair	550 per fair	466	N/A	N/A	N/A	466
Employer Satisfaction: Recruitment Events	95%	98%	89%	92%	N/A	93%
Employer Satisfaction: PA CareerLink® Website		N/A	N/A	N/A	N/A	N/A
Employer Satisfaction: Overall	95%	98%	91%	92%	93%	94%
Market Penetration (Updated Quarterly)		25%	27%	N/A	N/A	26%

Regional Outreach Sessions	14/yr see comments	3	9	3	0	15
Employer Information Sessions/Workshops	8/yr (2 per quarter)	1	2	1	7	11
RAPID RESPONSE						
Rapid Response Impacted Employees (at WARN)		324	82	631	719	1,756
Rapid Response Events		0	1	7	2	10
Rapid Response Employee Attendance		0	25	30	0	55
SELF/ENHANCED SERVICES						
Visitors (all)		8,767	8,431	8,263	0	25,461
Visitors - Veterans		389	411	504	0	1,304
Welcome Orientations		834	674	620	0	2,128
Workshops Scheduled Onsite		160	158	146	0	464
Workshop Attendance Onsite		1,723	1,632	1,488	0	4,843
Resource Room: Sign-In		2,567	1,984	1,908	0	6,459
Unemployment Compensation Phone: Sign-In		747	933	846	0	2,526
RESEA						
Reemployment Services and Eligibility Assessment (RESEA): On the list		767	720	502	0	1989
RESEA: Self-Scheduled		0	0	0	0	0
RESEA: Attended		356	367	313	0	1036
RESEA: Referrals to WIOA		28	37	68	0	133
RESEA: Pursued additional services within 365 days (WIOA)		33	36	29	0	98
Veteran						
Veteran Initial Assessments		15	19	11	4	49
Veteran Referral to Disabled Veterans Outreach Program (DVOP)		12	24	30	1	67
MOBILE CAREER NAVIGATION						
Mobile Career Navigation: Site Visited Events		17	49	59	701	826

Mobile Career Navigation: Completed Appointments		24	96	93	6	219
Mobile Career Navigation: No-Show Appointments		6	9	12	1	28
Mobile Career Navigation: Client Resource Referrals		5	27	12	7	51
CareerLink Outreach Events		7	12	14	0	33
TANF PROGRAM						
EARN: Enrolled		68	43	54	0	165
EARN: Active		137	129	129	78	242
EARN: Placement (start working in that month)		52	30	24	6	112
EARN: Claimed Placement (working at least 80 hours within 4 consecutive weeks) **	50% of Σ perm + temp placement	32	15	14	6	67
EARN: Retention (maximum 6 months) **	30%	27%	33%	19%	12%	23%
EARN: Participation **	50%	46%	56%	39%	24%	41%
EARN: Credentials Received		3	3	4	1	11
EARN: Average Wage Per Placement (\$10.00/hour for DHS) **	\$10.00	\$11.53	\$12.66	\$12.03	\$14.12	\$12.28
SNAP: Enrolled		4	1	4	0	9
SNAP: Active		12	4	5	3	16
SNAP: Participation **	50%	20%	17%	0%	0%	9%
SNAP: Successful Outcomes **	50%	17%	17%	33%	0%	17%
SNAP: Successful Outcomes (Minus Neutral Termed) **	50%	17%	17%	33%	0%	17%
SNAP: In-House Certificate Received		0	0	0	0	0
Work Ready: Enrolled		29	17	16	0	62
Work Ready: Active		39	39	33	15	78
Work Ready: Participation **	50%	18%	13%	17%	9%	14%
Work Ready: Successful Outcomes **	50%	28%	18%	31%	33%	28%

Work Ready: Successful Outcomes (Minus Neutral Termed) **	50%	36%	32%	43%	33%	36%
Work Ready: In-House Certificate Received		0	6	0	1	7
WIOA: IN SCHOOL YOUTH						
WIOA: In-School Youth (ISY) New		22	20	0	0	42
WIOA: ISY Active	100% of enrolled	5	0			5
WIOA: ISY Credentials Received		0	0	0	42	42
WIOA: ISY Exited		0	0	0	42	42
WIOA: ISY Exited to Employment/Post-Secondary		0	0	0	32	32
WIOA: OUT OF SCHOOL YOUTH						
WIOA: Out-of-School Youth (OSY) New Enrollments	50/yr	24	16	11	4	55
WIOA: OSY Active		63			0	63
WIOA: OSY Exited		26	11	6	11	54
WIOA: OSY Exited to Employment		12	9	4	6	31
WIOA: OSY Exited to Military		0	0	0	0	0
WIOA: OSY Exited to Post Secondary		2	0	0	0	2
WIOA: OSY Exited with Measurable Skills Gain		9	5	2	3	19
WIOA: OSY Exited with Credential		7	4	2	1	14
WIOA: OSY Youth Placement Rate	65%	54%	82%	67%	55%	61%
WIOA: OSY Median Wage	\$9.00/hr	\$11.50	\$13.13	\$14.00	\$10.45	\$12.10
WIOA: OSY High School Equivalency New Starts		14	5	6	0	25
WIOA: OSY High School Equivalency Completions		2	2	0	0	4
WIOA: OSY Measurable Skills Gain Attainment		1	4	6	7	18
WIOA: OSY Credential Attainment		3	2	1	0	6
WIOA: OSY ITA New Starts		1	0	2	3	6

WIOA: OSY ITA Completions		0	0	1	0	1
WIOA: OSY ITA Amount Spent YTD			0	0	0	0
WIOA: OSY Paid Work Experience (PWE) - Unique New Start Date		4	4	0	0	8
WIOA: OSY Program funds spent on paid and unpaid work experience	0.2	\$ -	0	\$ -		0
WIOA: OSY Funds spent on training services	40% of Title 1 funding (A+DW+Youth)	\$0.00	0	\$0.00		\$0.00
WIOA: OSY PWE Active		23	15	8	2	23
WIOA: ADULT						
WIOA: Adult New Enrollments Participating	128 / yr	57	40	40	13	150
WIOA: Adult Active		113				113
WIOA: Adult Exited		50	35	28	17	130
WIOA: Adult Exited to Employment		29	28	19	15	91
WIOA: Adult Employment Rate	65%	58%	80%	68%	88%	70%
WIOA: Adult Median Wage	\$12.50 / hr	\$15.00	\$15.55	\$15.00	\$17.00	\$16.00
CAN WE REMOVE: WIOA: Adult Funds spent on training services	40% of Title 1 funding (A+DW+Youth)	\$0.00	\$0.00	\$0.00		\$0.00
WIOA: Adult Training Related Placements		8	10	8	2	28
WIOA: Adult ITA New Starts		8	7	13	5	33
WIOA: Adult ITA Completions		5	18	5	4	32
WIOA: DISLOCATED WORKER						
WIOA: Dislocated Worker (DW) New Enrollments Participating	175 / yr	69	66	48	8	191
WIOA: DW Active		121				121
WIOA: DW Exited		61	51	56	21	189
WIOA: DW Exited to Employment		46	37	46	20	149
WIOA: DW Employment Rate	75%	75%	73%	82%	95%	79%
WIOA: DW Median Wage	\$16.00 / hr	\$18.00	\$18.00	\$16.25	\$18.00	\$18.00

CAN WE REMOVE: WIOA: DW Funds spent on training services	40% of Title 1 funding (A+DW+Youth)	\$0.00	\$0.00	\$0.00		\$0.00
WIOA: DW Training Related Placements		23	7	16	8	54
WIOA: DW ITA New Starts		2	9	20	2	33
WIOA: DW ITA Completions		6	9	8	7	30
WIOA: RE-ENTRY						
Re-entry: WIOA New Enrollments Participating	72 / yr	14	30	27	17	88
Re-entry: WIOA Active		44				44
Re-entry: WIOA Exited		24	21	20	25	90
Re-entry: WIOA Exited to Employment		13	16	17	11	57
Re-entry: WIOA Employment Rate	65%	54%	76%	85%	44%	63%
Re-entry: WIOA Median Wage	\$12.50 / hr	\$14.00	\$16.25	\$16.75	\$16.50	\$16.00
CAN WE REMOVE: Re-entry: WIOA Funds spent on training services		\$0	\$0	\$0		\$0.00
Re-entry: WIOA Training Related Placements		2	8	3	2	15
Re-entry: WIOA ITA New Starts		6	2	10	2	20
Re-entry: WIOA ITA Completions		4	5	4	0	13
WIOA: ADULT/DW/RE-ENTRY TOTALS						
WIOA: Adult/DW/Re-Entry New Enrollment Totals		140	136	115	38	429
WIOA: Adult/DW/Re-Entry Active		278	0	0	0	278
WIOA: Adult/DW/Re-Entry Exited		135	107	104	63	409
WIOA: Adult/DW/Re-Entry Exited to Employment		88	81	82	46	297
WIOA: Adult/DW/Re-Entry ITA New Starts		16	18	43	9	86
WIOA: Adult/DW/Re-Entry ITA Completions		15	32	17	11	75
RE-ENTRY PROGRAM						
Re-entry: How to Land a Job Attendees		110	96	89	21	316

Re-entry: Active		257	239	212	77	495
Re-entry: Placements		26	32	20	23	101
Re-entry: Median Wage		\$13.50	\$13.50	\$16.95	\$14.75	\$14.00
Re-entry: DRC (Day Report Center) Referrals		5	1	2	0	8
Re-entry: DRC Starts		4	1	2	0	7
Re-entry: DRC Active		5	4	5	1	10
Re-entry: DRC Discharges Positive		0	0	0	0	0
Re-entry: DRC Discharges Negative		1	1	2	0	4
Re-entry: DOC (Department of Corrections) Starts		9	13	2	12	36
Re-entry: DOC Active		18	11	10	22	58
Re-entry: DOC Sign Ins	50/mo	96	64	67	173	400
Non-Custodial Parent Program						
Referrals Received		28	16	22	0	66
Enrollments		5	4	6	0	15
Job Placements		10	7	2	2	21
Median Wage		\$13.00	\$13.99	\$13.00	\$12.00	\$13.50
Average Wage		\$12.53	\$13.00	\$13.00	\$12.00	\$13.03
TANF Paid Work Experience						
Number of employers in employer base		65	65	71	72	72
Number of unique employers with active PWE participant		17	9	10	15	33
Active PWE participants		47	17	19	42	99
New PWE starts (enrolled)	82	8	4	11	40	60
Carryover PWE + New PWE starts		N/A	N/A	N/A	N/A	100
New PWE starts (enrolled) receiving TANF benefits	50% of new starts	19	0	8	0	27

Successful completions of PWE		30	9	13	5	80
% of Successful completions of PWE	95%	91%	81%	100%	97%	93%
Special Project New Starts		0	0	28	0	28
Career Counselors Initiative:						
Pequea Valley						
Total students active/being served		0	7	28	34	34
Total seniors start counseling (enrolled)	27	0	3	19	0	21
Total juniors start counseling (enrolled)		0	4	8	0	13
Total skill and interest assessments completed		0	6	29	3	38
Total resumes completed		0	2	11	21	34
Total career exposure activities completed		0	0	18	1	19
Total student career path plans completed - seniors		0	0	10	11	21
Total student career path plans completed - juniors		0	0	6	4	10
Percent of student career path plans completed - seniors	100%	N/A	N/A	N/A	N/A	100%
Percent of student career path plans completed - juniors	100%	N/A	N/A	N/A	N/A	77%
SDOL						
Total students active/being served		5	16	40	40	40
Total seniors start counseling (enrolled)	60	5	10	25	0	40
Total juniors start counseling (enrolled)		0	0	0	0	0
Total skill and interest assessments completed		0	3	2	3	8
Total resumes completed		0	0	4	2	6
Total career exposure activities completed		0	3	11	6	20
Total student career path plans completed - seniors		0	1	1	4	6
Total student career path plans completed - juniors		0	0	0	0	0
Percent of student career path plans completed - seniors	100%	N/A	N/A	N/A	N/A	15%

Percent of student career path plans completed - juniors	100%	N/A	N/A	N/A	N/A	#DIV/0!
La Academia						
Total students active/being served		N/A	N/A	7	7	7
Total seniors start counseling (enrolled)	4		0	7	0	7
Total juniors start counseling (enrolled)			0	0	0	0
Total skill and interest assessments completed				7	0	7
Total resumes completed				1	3	4
Total career exposure activities completed				19	2	21
Total student career path plans completed - seniors		0	0	0	4	4
Total student career path plans completed - juniors		0	0	0	0	0
Percent of student career path plans completed - seniors	100%	N/A	N/A	N/A	N/A	57%
Percent of student career path plans completed - juniors	100%	N/A	N/A	N/A	N/A	#DIV/0!
Columbia						
Total students active/being served		N/A	5	24	24	24
Total seniors start counseling (enrolled)	20	N/A	5	20	0	20
Total juniors start counseling (enrolled)		N/A	0	4	0	4
Total skill and interest assessments completed				5	8	13
Total resumes completed				2	3	5
Total career exposure activities completed				14	1	15
Total student career path plans completed - seniors		0	0	4	11	15
Total student career path plans completed - juniors		0	0	0	4	4
Percent of student career path plans completed - seniors	100%	N/A	N/A	N/A	N/A	75%
Percent of student career path plans completed - juniors	100%	N/A	N/A	N/A	N/A	100%
TRADE PROGRAM						
Trade: New Enrollments (Training)		0	0	4	1	5

Trade: Active		10	20	7	7	10
Trade: Attended Benefits, Rights, Interview (BRI)		12	5	0	0	0
READY2WORK PROGRAM						
Ready2Work Refer Received		83	71	62	29	245
Ready2Work Orientation Completed		55	52	55	26	188
Ready2Work: Average Length of time completed (in DAYS)		36	36	32	0	26
Completed Ready2Work Curriculum and Soft Skills (unable to Work Keys Test due to COVID-19)		N/A	N/A	5	16	21
WorkKeys - Total Number of All Customers Tested		115	60	50	0	225
WorkKeys - Number of CareerLink Customers Tested		21	30	18	0	69
WorkKeys Results - Bronze level		4	7	1	0	12
WorkKeys Results - Silver level		6	10	7	0	23
WorkKeys Results - Gold level		6	7	3	0	16
WorkKeys Results - Platinum level		4	6	6	0	16
CAREER CONNECTIONS AND JOB SEARCH CENTER						
Career Connections: New Enrollments		43	27	22	10	102
Forklift Started		0	0			
Forklift Completed		0	0			
Certified Logistics Associate Started		0	0			
CLA Tested		0	0			
CLA Passed Test		0	0			
Job Search Center ONLY: New Enrollments		5	3	5	0	13
Career Connections: Placements		27	22	14	13	76
Average Number Attending Networking		11	#DIV/0!	#DIV/0!		11
Career Connections: Average Wage		\$21.45	\$19.19	\$18.36	\$18.57	\$19.22

TRAINING

ITA: Starts		17	18	45	12	92
Metrix Training Licenses	21/mo	60	57	65	48	230

LABOR MARKET INFO

Unemployment Rate for Lancaster County		3.20%	3.50%	3.9%		3.5%
Number employed in Lancaster County		275,833	275,633	274,567		275,344
Number unemployed in Lancaster County		9,000	10,067	11,200		10,089